

JULY 31,2003

~~July 31, 2002~~

~~JULY 31, 2001~~

CONTRACT PERIOD THROUGH ~~JULY 31, 2000~~

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **DISHWASHING CHEMICALS AND MAINTENANCE**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by the Board of Supervisors on **July 15, 1998**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

AS/cl

Attach

Copy to: Clerk of the Board

Larry Hutchenson, MCSO Food Services

Stephen Krausnick, MCSO Procurement

Nancy O'Neill, MCSO Food Services

Sharon Tohtsoni, Materials Management

(Please remove Serial 93278-X from your contract notebooks)

SPECIFICATIONS ON CALL FOR BIDS FOR: **DISHWASHING CHEMICALS AND MAINTENANCE**

Quantity of material and delivery point: **DISHWASHING CHEMICALS AND MAINTENANCE**
for the Maricopa County Correctional Facilities, as covered by purchase order only.

I. SPECIFICATIONS, MINIMUM:

- A. The successful bidder shall furnish dispensers and chemicals necessary to provide a complete dishwashing cycle with a automatic dispensing system to include, maintenance of the automotic dispensing system.
- B. If the equipment is fouled due to chemicals used, the vendor shall be responsible for cleaning the units at no cost to the County, using methods and materials not harmful to the system.
- C. The following locations, with make and model numbers of Dishwashers, are to be served by this contract:

<u>Location</u>		<u>Make</u>	<u>Model</u>
Durango Correction Facility - 3225 W. Durango		Champion	40/KPRB
Avondale Jail - 900 E. Van Buren (Avondale)	Hobart	AM-11	
Towers Jail - 3127 W. Durango		Hobart	CPW-90
Madison Jail - 201 W. Madison		Champion	60/KPRB
S.E. Jail Sub Station - 1840 S. Mesa Drive (Mesa)	Hobart	C-44	
Estrella Jail - 2937 W. Durango		Champion	64/KPRB
Juvenile West - 3125 W. Durango		Champion	40/KPRB

- D. Chemicals used shall comply with the maximum allowable limits for discharge into the Phoenix sanitary sewer system, Ordinance P-53, G-1049, 12-22-70 as amended.
- E. Prospective bidders should visit the sites and familiarize themselves with the conditions which may affect performance and bid prices. Vendors may contact Robert Garland at 256-1979 for additional information.
- F. The equipment must be operated in accordance with Health Department Code, Chapter 8, Section 1, Regulation 8-P. Data/Information may be obtained by calling the Health Department, Bureau of Environmental Health.
- G. The contractor shall have technically qualified personnel to fulfill the following service requirements: **minimum once per week.**
 - 1. Measure concentrate of detergent wash solution by chemical analysis to maintain concentrations for proper warewashing, remedying conditions in over-consumption or insufficiency.
 - 2. Check and regulate temperature of the wash and rinse solutions, replace temperature gauges if necessary.
 - 3. Check steam and fill valves for leaks, reporting major valve trouble, repairing minor faulty operation.
 - 4. Check and adjust wash-manifold arms and nozzles, rinse arms and jets; repairing arms as necessary, or if beyond repair replacing them. Cost of replacement arms to be borne by Maricopa County.
 - 5. Inspect by-pass action, overflow action and balance and adjust the machine.
 - 6. Check drain valve and plumbing, reporting if drain valves require replacement.

I. SPECIFICATIONS, MINIMUM: (continued)

G. (continued)

7. Check pump and motor for leaks, excessive vibration, poor alignment and wear, foreign objects. Assure pump delivery in gallons per minute in accordance with proper conditions of NSF standards.
8. Check all remaining warewashing equipment making minor repairs and adjustments including installing rinse jets, vacuum breaker floats, gasket assembly, cleaning solenoids rinse valves, removing and cleaning line strainers, removing lime deposits. Cost of replacement of solenoids or strainers to be borne by Maricopa County.
9. Inspect electrical wiring, replacing fuses and switches, dish curtains and report conditions.
10. Complete written service report weekly, based on the above nine (9) check points.
11. Vendor must guarantee maximum cost per meal served. Example \$.01/\$.02/\$.03/.

H. The foregoing are in addition to the emergency calls and repairs that will be required on a continuing basis. Seven (7) days per week, twenty-four (24) hour per day. **Service reports will be left on each visit per facility.**

I. If the County encounters problems in the proper operation of the dishwashers, the contractor shall make the necessary emergency service calls. Response to emergency service calls must be made within six (6) hours from notice and service representative must be available for emergency calls 24 hours per day, seven days per week.

J. The successful bidder is to furnish operating charts for County personnel regarding the care and use of the dishmachine; train operators in proper racking, pre-scraping, special handling and daily machine clean-up procedures as requested by County agencies.

II. SUPPORTIVE SPECIFICATIONS:

A. CANCELLATION:

In the event the successful bidder fails to comply with any specification listed above, the contract will be canceled immediately and any materials not used shall be returned for full credit.

B. LOCAL SERVICE:

The contractor shall maintain sufficient stock in the Phoenix metropolitan area to complete deliveries within a five (5) day period.

C. This call for bids will be evaluated utilizing the following criteria, but not in any prescribed order:

1. Cost per meal served.
2. Conformance with these specifications.
3. Delivery.

D. AWARD:

Award will be made in whole to the lowest responsive/ responsible bidder meeting specifications.

II. SUPPORTIVE SPECIFICATIONS: (continued)

E. LITERATURE:

Technical and descriptive literature on chemicals being offered must accompany bid proposals.

F. All chemicals being offered must be U.S. Department of Agriculture and OSHA approved. Material Safety data sheets on chemicals being offered must accompany all bid proposals.

G. Vendor shall have repair facilities located in the Phoenix metropolitan area.

III. GENERAL SPECIFICATIONS:

A. LANGUAGE FOR REQUIREMENTS CONTRACTS:

Vendors signify their understanding and agreement by signing this document, that the contract resulting from this bid will be a requirements contract. The quantities shown are the County's best estimate of it's needs for the term of the contract. However, this contract does not guarantee that any purchases will be made.

It only indicates that if purchases are made for the services contained in this contract, that they will be purchased from the vendor awarded that item. Orders will only be placed when a need is identified by a using agency or department and proper authorization and documentation have been approved.

B. CONTRACT LENGTH:

This call for bids is for awarding a purchasing contract to cover a two (2) year period.

C. OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this agreement up to a maximum of three (3), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

D. ESCALATION:

Any requests for price adjustments must be submitted thirty (30) days prior to the Contract **renewal date**. Justification for the requested adjustment in cost of labor and/or materials must be accompanied by appropriate documentation. Escalation shall not exceed the increase in the Phoenix Metropolitan Price Index as reported for "Arizona Business" as published by the Center for Business Research, Arizona State University of Business, Tempe, Arizona, 85287-4406, Telephone (602) 956-3961 per contract period and must be approved in writing by the Materials Management Department prior to any adjusted invoicing being submitted for payment.

E. UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant agreement for convenience by providing thirty (30) calendar days advance notice to the vendor.

III. GENERAL SPECIFICATIONS: (continued)

F. TERMINATION FOR DEFAULT:

If the Contractor fails to meet deadlines, or fails to provide the agreed upon service/material altogether, a termination for default will be issued. The termination for default will be issued only after it is deemed by the County, that the vendor has failed to remedy the problem after being forewarned.

G. TERMINATION BY THE COUNTY:

If the Contractor should be adjudged bankrupt or should make a general assignment for the benefit of its creditors, or if a receiver should be appointed on account of its insolvency, the County may terminate this Agreement. If the Contractor should persistently or repeatedly refuse or should fail, except in cases for which extension of time is provided, to provide enough properly skilled workers or proper materials, or persistently disregard laws and ordinances, or not proceed with work or otherwise be guilty of, a substantial violation of any provision of this Agreement, then the County may terminate this Agreement. Prior to termination of this Agreement, the County shall give the Contractor thirty (30) calendar days written notice. Upon receipt of such termination notice, the Contractor shall be allowed thirty (30) calendar days to cure such deficiencies.

H. APPROPRIATION CONTINGENCY:

The vendor recognized that any agreement entered into shall commence upon the day first provided and continued in full force and effect until termination in accordance with its provisions. The vendor and the County herein recognized that the continuation of any contract after the close of any given fiscal year of the County which fiscal years end on June 30 of each year, shall be subject to the approval of the budget of the County providing for or covering such contract item as an expenditure therein. The County does not represent that said budget item will be actually adopted, said determination being the determination of the County Board of Supervisors at the time of the adoption of the budget.

I. INDEMNIFICATION:

To the fullest extent permitted by law, the Contractor shall defend, indemnify and hold harmless the County, its agents representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or alleged to have resulting from the Contractor's acts, errors, mistakes or omissions relating to professional services in the performance of this Contract. Contractor's duty to defend, hold harmless and indemnify the County, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property including loss of use resulting

III. GENERAL SPECIFICATIONS: (continued)

J. CANCELLATION AND EXPIRATION NOTICE:

Insurance evidenced by this Certificate shall not expire, be canceled, or materially changed without thirty (30) days prior written notice to the County. If a policy does expire during the life of the contract, a renewal Certificate must be sent to the County thirty (30) days prior to the expiration date.

All Certificates of Insurance required by this Contract shall be identified with a bid serial number and title. A \$25.00 administrative fee shall be assessed for all Certificates received without the appropriate bid serial number and title.

K. CHANGE ORDERS:

Maricopa County may institute changes or modifications to the specifications and will notify all participants by an addendum to this Request for Bids.

L. INCORPORATION OF BID INTO THE CONTRACT:

The contents of this solicitation and the selected firm's response are to be incorporated into the contract.

M. AMENDMENTS:

All amendments to this contract must be in writing and signed by both parties.

N. CONTRACT COMPLIANCE MONITORING:

The Materials Management Department and/or Using Department shall monitor the Contractors compliance with, and performance under, the terms and conditions of the Contract. The Contractor shall make available for inspection and/or copying by the County all records and accounts relating to the work performed or the services provided in this Contract.

O. VALIDITY:

The invalidity, in whole or in part, of any provision of this Agreement shall not void or affect the validity of any other provision of this Agreement.

P. NON-DISCRIMINATION:

The Contractor in the performance of this contract will not discriminate against any employee for employment based on race, religion, sex, national origin or disability.

Q. COMPLIANCE WITH THE IMMIGRATION REFORM AND CONTROL ACT OF 1986 (IRCA) REQUIRED:

Contractor understands and acknowledges the applicability of the IRCA. Contractor agrees to comply with the IRCA in performing under this Agreement and to permit County inspection of personnel records to verify such compliance.

III. GENERAL SPECIFICATIONS: (continued)

R. NON-COLLUSION:

The Contractor expressly warrants and certifies that neither the Contractor nor its employees or associates has directly or indirectly entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in conjunction with this bid.

S. COVENANT AGAINST CONTINGENT FEES:

The Contractor warrants that no person or selling agency has been employed or retained to solicit or secure this Agreement upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona-fide employees or bona-fide established commercial or selling agencies maintained by the Contractor for the purpose of securing business. For breach of violation of this warranty, the County shall have the right to terminate this Agreement in accordance with the termination clause, and at its sole discretion, to deduct from the Agreement price or consideration, or otherwise recover, the full amount of such commission, percentage, brokerage, or contingent fee.

T. FINANCIAL STATUS:

All vendors shall make available upon request a current audited financial statement, a current audited financial report, or a copy of a current federal income tax return. Failure or refusal to provide this information within five (5) business days after communication of the request by the County shall be sufficient grounds for the County to reject a bid or proposal, and/or to declare a vendor non-responsive and/or non-responsible, as those terms are defined in the Maricopa County Procurement Code.

If a vendor is currently involved in an ongoing bankruptcy as a debtor, or in a reorganization, liquidation, or dissolution proceeding, or if a trustee or receiver has been appointed over all or a substantial portion of the property of the vendor under federal bankruptcy law or any state insolvency law, the vendor must provide the County with that information as part of its bid/proposal/quote. The County may consider that information during evaluation of the bid/proposal/quote. The County reserves the right to take any action available to it if it discovers a failure to provide such information to the County is a bid/proposal/quote, including, but not limited to, determination that the vendor should be declared non-responsible and/or non-responsive, and suspension or debarment of the vendor, as those terms are defined in the Maricopa County Procurement Code.

By submitting a bid/proposal/quote in response to this solicitation, the vendor agrees that, if, during the term of any contract it has with the County, it becomes involved as a debtor in a bankruptcy proceeding, or becomes involved in a reorganization, dissolution or liquidation proceeding, or if a trustee or receiver is appointed over all or a substantial portion of the property of the vendor under federal bankruptcy law or any state insolvency law, the vendor will immediately provide the County with a written notice to that effect, and will provide the County with any relevant information it requests to determine whether the vendor will meet its obligations to the County.

The Contractor may not assign this contract or subcontract to another party for performance of the terms and conditions hereof without the written consent of the County.

III. GENERAL SPECIFICATIONS: (continued)

U. STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel this contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the contract or any extension of the contract is in effect, an employee or agent of any other party to the contract in any capacity or consultant to any other party of the contract with respect to the subject matter of the contract. Additionally, pursuant to A.R.S. § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the contract.

V. PROMPT PAYMENT DISCOUNT:

Maricopa County, through its "Continuous Improvement Initiatives" has identified Vendor Payment as a process requiring attention and improvement. Maricopa County has initiated changes in this area which are intended to both improve and expedite this process. In light of these efforts, vendors are strongly encouraged to offer Maricopa County Cash Discounts for Prompt Payment Terms. Invoices reflecting such Cash Discounts will be processed with the highest priority.

W. RETENTION OF RECORDS:

The Contractor agrees to retain all financial books, records, and other documents relevant to this Contract for six (6) years after final payment or until after the resolution of any audit questions which could be more than six (6) years, whichever is longer. The Department, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of any and all said materials.

X. ADEQUACY OF RECORDS:

If the Contractor's books, records and other documents relevant to this Contract are not sufficient to support and document that allowable services were provided. The Contractor shall reimburse Maricopa County for the services not so adequately supported and documented.

Y. AUDIT DISALLOWANCES:

If at any time it is determined by the Department that a cost for which payment has been made is a disallowed cost, the Department shall notify the Contractor in writing of the disallowance and the required course of action, which shall be at the option of the Department either to adjust any future claim submitted by the Contractor by the amount of the disallowance or to require repayment of the disallowed amount by the Contractor forthwith issuing a check payable to Maricopa County.

Z. REFERENCES:

Vendors must provide at least five (5) reference accounts to whom they are presently providing this service. Included must be name of government or company, individual to contact, phone number and address. Preference in awarding this Contract may be given to Contractors furnishing government accounts similar in size to Maricopa County.

III. GENERAL SPECIFICATIONS: (continued)

AA. BID PROTESTS AND DISPUTE RESOLUTION:

Bid protests and contract disputes shall be handled in accordance with the provisions of Article 9, MC1-905, MC1-906, respectively, of the Maricopa County Procurement Code.

BB. RIGHTS IN DATA:

The County shall have the use of data and reports resulting from this Contract without additional cost or other restriction except as may be established by law or applicable regulation. Each party shall supply to the other party, upon request, any available information that is relevant to this Contract and to the performance hereunder.

CC. SECURITY AND PRIVACY:

The Contractor agrees that none of its officers or employees shall use or reveal any research or statistical information furnished by any person and identifiable to any specific private person for any purpose other than the purpose for which it was obtained. Copies of such information shall not, without the consent of the person furnishing such information, be admitted as evidence or used for any purpose in any action, suit, or other judicial or administrative proceedings, unless ordered by a court of competent jurisdiction. The County shall be notified immediately upon receipt of any such order of court, pertaining to production of such information.

The Contractor shall incorporate the foregoing provisions of this paragraph in all of its authorized subcontracts.

DD. CONTRACTOR RESPONSIBILITY:

The Contractor will be responsible for any damages whatsoever to County property as applicable when such property is the responsibility or in the custody of the Contractor, his employees or subcontractors.

EE. CONTRACTOR LICENSE REQUIREMENT:

The Contractor shall procure all permits and licenses, and pay all charges and fees necessary and incidental to the lawful conduct of his business. He shall keep himself fully informed of existing and future Federal, State, and Local laws, ordinances and regulations which in any manner affect the fulfillment of this contract and shall comply with the same.

Vendors furnishing finished products, materials or articles of merchandise that will require installation or attachment as a part of the Contract, shall possess any licenses required by the Arizona Registrar of Contractors. A vendor is not relieved of its obligation to possess the required licenses by subcontracting out the labor portion of the contract. Vendors are advised to contact the Arizona Registrar of Contractors, Chief of Licensing, at (602) 542-1502 to ascertain licensing requirements for a particular contract. Vendors shall identify which license(s), if any, the Registrar of Contractors requires for performance of the Contract.

FF. AMPLIFYING DATA:

Should any bidder wish to submit amplifying data with this bid, a statement should be made on the bottom of the bid that such amplifying material is a part of the bid and attach material to the bid form(s).

III. GENERAL SPECIFICATIONS: (continued)

GG. GUARANTEE:

The materials and supplies called herein shall be the best of their grade and types, prepared according to the best available standards or accepted formulas, and thoroughly tested and subjected to rigid examination and standardization. Items not meeting these requirements shall be replaced at no cost to the County upon due notice of deficiency.

HH. DELIVERY:

It shall be the bidder's responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain material on the open market in the event the bidder fails to make delivery and any price differential will be charged against the Contractor.

II. OFFSET FOR DAMAGES:

In addition to all other remedies at Law or Equity, the County may offset from any money due to the bidder any amounts bidder owes to the County for damages resulting from breach or deficiencies in performance under this contract.

JJ. PROVISIONS OF BID DOCUMENTS:

All bids must comply with and not deviate from the provisions of the bid documents. Failure to meet a material requirement of the bid documents shall be reason for rejection of a bid.

KK. INCURRING COSTS:

Maricopa County is not responsible for any costs incurred in preparing this bid, including the acquisition of supplies and/or personnel until a contract is awarded by the Maricopa County Board of Supervisors.

LL. PUBLIC RECORD:

All information submitted relating to this bid, except for proprietary information, shall become part of the public record.

MM. CONFORMANCE TO THE MARICOPA COUNTY PROCUREMENT CODE:

If any bidder believes that any aspect of this solicitation is inequitable or impracticable of performance, they will proceed in accordance with the Maricopa County Procurement Code, Section MC1-905, to secure an administrative determination on this point.

NN. AWARD:

Award will be made in whole to the lowest responsive/ responsible bidder meeting specifications.

III. GENERAL SPECIFICATIONS: (continued)

OO. PRICE REDUCTIONS:

By submitting a bid or proposal in response to this solicitation, vendors agree to guarantee that Maricopa County is receiving the lowest price offered by your company to other customers **for similar products at comparable volumes in a similar geographic area.** If at any time during the contract period your company offers a lower price to another customer, notification not be made of price reductions, upon discovery Maricopa County shall reserve the right to take any or all of the following actions:

Cancel the contract, if it is currently in effect.

Determine the amount which the County was overcharged and submit a request for payment from the vendor for that amount.

PP. CONTRACT ADMINISTRATION:

To help insure contract compliance, a contract administration process will be an integral part of this contract. County employees will be assigned as contract monitors for key locations throughout the County. Materials Management and the user organizations will utilize the procedure. This contract administration process is an audit and feedback system and will be in addition to any of the other policies and procedures contained herein. The Contract Administration Process is a total quality management tool that empowers the hands-on users to monitor and assure contract compliance.

The vendors should know in the bidding process that the successful bidder will be closely monitored for contract compliance. No additional cost is anticipated to be incurred by the successful bidder by the presence of the contract administration process as long as contract compliance is maintained. Except for the more formalized feedback of findings, the normal vendor/user relationship will exist when within compliance and the contract administration process should be transparent.

QQ. MBE/WBE PARTICIPATION:

Vendors submitting proposals are encouraged to solicit MBE/WBE participation on this contract. A list of certified MBE/WBE enterprises may be obtained by contacting Carlos Avelar, Contracts Compliance Coordinator for Maricopa County at (602) 506-8600. Please indicate in your bid response MBE/WBE areas of involvement for monitoring purposes.

RR. REGISTRATION:

Vendors are required to be registered with Maricopa County prior to receiving an award for any County Business. Failure to comply with this requirement will cause your bid to be declared non-responsive. Registration Forms are available from the Department of Materials Management, 320 West Lincoln Street, Phoenix, Arizona 85003 or by calling (602) 506-3244.

SS. SUBMISSION PRICE CLARITY:

For reasons of clarity all submissions of pricing (pricing page) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive. Minimum purchase requirements (if any) must be explained in writing by the bidder.

III. GENERAL SPECIFICATIONS: (continued)

TT. INQUIRIES:

All inquiries concerning information contained herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 WEST LINCOLN
PHOENIX AZ 85003

Administrative telephone inquiries shall be addressed to:

AL MAREK, PROCUREMENT SPECIALIST- (602) 506-3243

UU. **THERE WILL BE A MANDATORY PRE-BID CONFERENCE ON APRIL 30, 1998 AT 9:00 A.M., AT THE MARICOPA COUNTY MATERIALS MANAGEMENT DEPARTMENT, 320 W. LINCOLN ST., PHOENIX, AZ 85003.**

VV. <u>Location</u>		Estimated Meals
Durango Correction Facility - 3225 W. Durango	135000	
Avondale Jail - 900 E. Van Buren (Avondale)	4000	
Towers Jail - 3127 W. Durango		80000
Madison Jail - 201 W. Madison		172000
S.E. Jail Sub Station - 1840 S. Mesa Drive (Mesa)	25000	
Estrella Jail - 2937 W. Durango	80000	
Juvenile West - 3125 W. Durango	18000	

AM AS/ts jmk

cc: Durango Food Services

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(BIDDERS ARE REQUESTED TO USE ATTACHED FORMS TO SUBMIT THEIR BIDS)

NORTHERN CHEMICAL, 6110 GRAND AVENUE, GLENDALE, AZ, 85301

III. PRICING:

The bidders hereby certify that they have read, understand, and agree that acceptance by Maricopa County of the bidder's offer by the issuance of a purchase order or contract will create a binding contract. Further, they agree to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement.

BLANKET: B0604474

DISHWASHING CHEMICALS AND MAINTENANCE in accordance with attached specifications:

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>PACKAGING</u>	<u>NAME/NUMBER</u>
A.	Detergent, heavy-duty liquid or solid containing water conditioning ingredients, defoamer for heavy protein soils. Capable of being dispersed from a remote area directly from the product container (Liquid 5 gallon pail/4 gallon case. Solid - 6/9 lb. capsules per case).	<u>5 gal.</u>	<u>Spektaculor</u>
B.	Drying agent, to reduce surface tension of water for fast spot streak-free drying. Must have a defoamer and all surfactants are to be biodegradable. Must not contain acid or corrosive ingredients. Capable of being dispersed from a remote area directly from the product container (Liquid or solid).	<u>5 gal.</u>	<u>Soft Spot</u>
c.	Cost per meal \$.00056 /each meal		

D. BLANKET PRICING

In order to provide adequate coverage for purchases that may arise outside the scope of products listed in the Pricing Section; Maricopa County requests Blanket Pricing in Accordance with Manufacturer or Company Published Price list or Catalog which shall be used to purchase additional need cleaning chemicals.

<u>Manufacturer/Company Published Price list or Catalog</u>	<u>Date of List/Catalog</u>	<u>Price column to be used (eg. List, Jobber, etc.)</u>	<u>% Discount off Price column</u>
Northern Chemical	1998	List	12%
Spartan Chemical	1998	Contractor	10%

NORTHERN CHEMICAL, 6110 GRAND AVENUE, GLENDALE, AZ, 85301

III. PRICING: (continued)

FOB Destination: X Yes No

Delivery: Tuesdays / Thursdays

Location of Warehouse: 6110 Grand Ave., Glendale

Local Service Representative:

Name: Dan Karl

Address: 6110 Grand Ave., Glendale, AZ 85301

Telephone Number: (602) 937-1668

EPA Registration Number: (See Section I.F.) N/A

TERMS: NET 30

FEDERAL TAX ID NUMBER: 86-0334477

VENDOR NUMBER: 860334477

TELEPHONE NUMBER: (602) 937-1668

FAX NUMBER: (602) 435-8574

CONTRACT PERIOD: To cover the period ending ~~July 31, 2000.~~
~~July 31, 2001~~
~~July 31, 2002.~~
July 31, 2003